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David has served/is serving as a Chief Executive, VP of Development and Archpriest, and now, at Fox & Partners, he helps other businesses grow through outsourced CFO services by increasing revenues and profits, executive team coaching, and private equity investing. David considers himself the Chief Servant Officer and thrives connecting good people, businesses, and institutions.



Unlocking Financial Freedom: How to Maximize Cash Flow to Ownership

Running a profitable HVAC business isn't just about the top line—it's about what's left over for you. In this eye-opening session, we'll show owners why "Cash Flow to Ownership" is the most critical number in their financial toolkit. You'll learn:

- What cash flow to ownership really means—and why it matters more than revenue or profit alone
- How to track it reliably, without getting lost in spreadsheets
- How to interpret your financials to spot opportunities and red flags
- Practical, actionable strategies to increase free cash flow and build real wealth

Whether you're looking to improve margins, prepare for succession, or just sleep better at night, this presentation will give you the tools and confidence to take control of your company's financial future.