

# Randy Bak

NEIF

Randy is an experienced contractor and channel development specialist. Most recently, he was an award-winning sales leader for the innovative energy lender, Renew Financial. Randy has extensive experience in building successful regional and national dealer-driven sales teams for technology companies and serves as the main point of contact for NEIF's residential contractors.



## Leveraging Residential & Commercial Utility Programs through JCP&L, ACE and RECO

Learn how to take full advantage of the JCP&L, ACE, and RECO Residential & Commercial Programs. This session will walk you through the process, showcase valuable contractor tools, and explain rebate applications and required documents. You'll also get step-by-step guidance on submitting online applications, with support from CLEAResult to make the process even easier.